



SAGAR CEMENTS LIMITED

SCL:SEC:NSE:2023-24

24th January 2025

The National Stock Exchange of India Ltd.,
“Exchange Plaza”, 5th Floor
Bandra – Kurla Complex
Bandra (East)
Mumbai – 400 051

The Secretary
BSE Limited
P J Towers
Dalal Street
Mumbai – 400 001

Symbol: SAGCEM
Series: EQ

Scrip Code: 502090

Dear Sirs

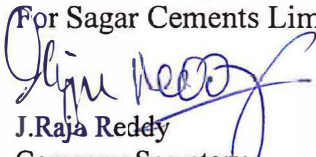
Press Release regarding un-audited Financial Results (Standalone and Consolidated)
for the third quarter and nine months period ended 31st December, 2024

Further to our letter of date, we are sending herewith a copy of the Press Release being
issued by us in connection with the un-audited financial results for the third quarter and
nine months period ended 31st December 2024.

Thanking you

Yours faithfully

For Sagar Cements Limited


J. Raja Reddy
Company Secretary
M.No.A31113



Encl: a.a.



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CIN : L26942TG1981PLC002887 GSTIN : 36AACCS8680H2ZY

Factories : Mattampally Village & Mandal, Suryapet District, Telangana State - 508204. Phone : 08683 - 247039 GSTIN : 36AACCS8680H1ZZ
Bayyavaram Village, Kasimkota Mandal, Anakapally District, Andhra Pradesh State - 531031. Phone : 08924-244550 Fax : 08924-244570 GSTIN : 37AACCS8680H1ZX
Gudipadu Village, Yadiki Mandal, Ananthapur District, Andhra Pradesh State - 515408. Phone: 08558-200272 GSTIN : 37AACCS8680H1ZX
Kalinganagar, Industrial Complex, Tahsil-Dangadi, Dist - Jajpur, Odisha. Phone : 08340882288 GSTIN : 21AACCS8680H1ZA




Investors PPT Q3 & 9M FY25

Results Presentation

January, 2025



- 
- 1 Sales & Marketing
 - 2 Consolidated and Standalone Financial results
 - 3 Financial and Operational Performance analysis
 - 4 Jt. Managing Director's Comment
 - 5 Capex update
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Bayyavaram Grinding Unit, A.P

Sales & Marketing- Overview Q3 FY25

Revenue

₹ 564 Crore



YoY
▼ 16%

Q3 FY24
₹ 669 Crore

Q2 FY25
₹ 475 Crore

The Company's total revenue decreased by 16%, compared to Q3 FY24.

Sale Volume

1.38 MnT



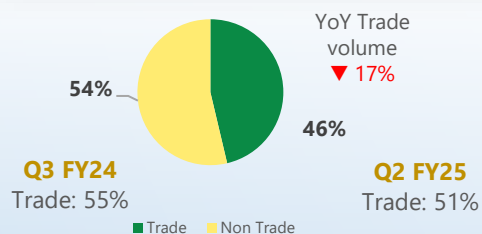
YoY
▼ 2%

Q3 FY24
1.41 MnT

Q2 FY25
1.16 MnT

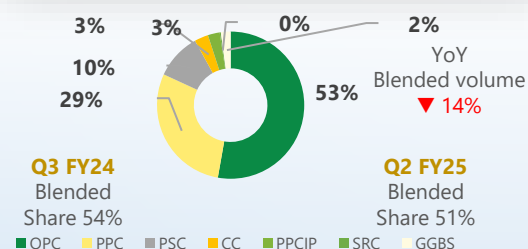
Q3 FY25 sales lower by 2% compared to Q3 FY24

Sales Channel



Compared to Q3 FY24, there is a decrease in trade sale volume by 17% and non-trade sale by 16% in Q3 FY25.

Sales Mix



Blended sales volumes lower by 14% on a YOY basis

Avg. Lead distance (Kms)



The average freight cost per ton during Q3 FY25 is ₹ 835, reflecting a 3% (i.e., ₹ 29) decrease compared to Q3 FY24.

Bulk and Packed Sale



In Q3 FY25 and Q3 FY24, packed sales accounted for 68% & 71% respectively.

Jajpur Grinding Unit, Odisha

Sales & Marketing- Overview 9M FY25

Revenue

₹ 1,600 Crore



9M FY24
₹ 1,796 Crore

The Company's total revenue decreased by 11%, compared to 9M FY24.

Sale Volume

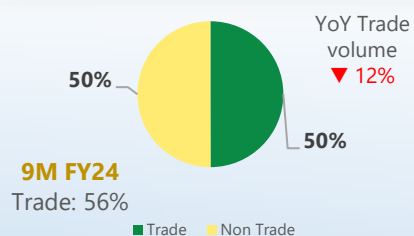
3.82 MnT



9M FY24
3.90 MnT

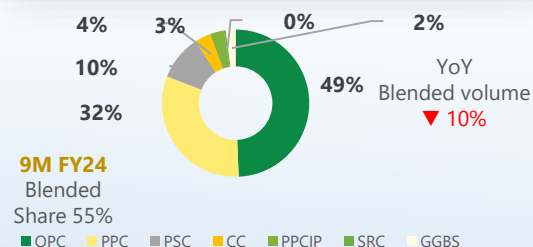
9M FY25 sales volumes lower by 2% compared to previous year

Sales Channel



Compared to 9M FY24, there is a decrease in trade sale volume by 12% and non-trade sale volume increased by 11% in 9M FY25.

Sales Mix



Compared to 9M FY24, there is a decrease in blended sale volume by 10% in 9M FY25

Avg. Lead distance (Kms)



The average freight cost per ton during 9M FY25 is ₹ 837, reflecting a 2% (i.e., ₹ 21) decrease compared to 9M FY24.

Bulk and Packed Sale



In 9M FY25 and 9M FY24, packed sales accounted for 69% & 72% respectively.

Jajpur Grinding Unit, Odisha

Financial Performance Q3 & 9M FY25 Consolidated

Financial Results & Per ton Analysis

Particulars	Q3 FY25	Q3 FY24	YoY (%)	Q2 FY25	QoQ (%)	9M FY25	9M FY24	YoY%
Sales Volume (MT)	13,76,732	14,07,167	▼ 2%	11,60,873	▲ 19%	38,20,774	38,99,353	▼ 2%
Revenue from Operations	56,388	66,941	▼ 16%	47,512	▲ 19%	1,59,960	1,79,590	▼ 11%
Other Income	481	373	▲ 29%	484	▼ 1%	1,795	1,038	▲ 73%
Total Income	56,869	67,314	▼ 16%	47,996	▲ 18%	1,61,755	1,80,628	▼ 10%
Operating expenses	52,624	58,235	▼ 10%	45,519	▲ 16%	1,49,533	1,61,812	▼ 8%
Op. EBITDA	3,764	8,706	▼ 57%	1,993	▲ 89%	10,427	17,778	▼ 41%
Op. EBITDA Margin %	7	13	▼ 49%	4	▲ 59%	7	10	▼ 34%
Op. EBITDA per Ton in ₹	273	619	▼ 56%	172	▲ 59%	270	456	▼ 40%
Finance cost	4,807	4,886	▼ 2%	4,638	▲ 4%	14,082	13,934	▲ 1%
Depreciation	5,861	5,653	▲ 4%	5,760	▲ 2%	17,239	15,802	▲ 9%
(Loss)/ profit before exceptional items and tax	(6,423)	(1,460)	-	(7,921)	-	(19,099)	(10,920)	-
Exceptional items	-	-	-	-	-	-	(1,479)	-
(Loss)/ profit before tax	(6,423)	(1,460)	-	(7,921)	-	(19,099)	(9,441)	-
Tax expenses	(978)	(410)	-	(2,223)	-	(4,736)	(3,078)	-
(Loss)/ profit after tax	(5,445)	(1,050)	-	(5,698)	-	(14,363)	(6,363)	-

Consolidated Per Ton Analysis

Particulars (in Rs)	Q3 FY25	Q3 FY24	YoY%	Q2 FY25	QoQ (%)	9M FY25	9M FY24	YoY%
Net Realization / T	4,096	4,757	▼ 14%	4,093	▲ 0%	4,120	4,606	▼ 11%
Total Expenditure / T	3,822	4,138	▼ 8%	3,921	▼ 3%	3,850	4,150	▼ 7%
Raw Material Consumed	736	829	▼ 11%	779	▼ 6%	755	816	▼ 8%
Employee Expenses	272	210	▲ 30%	267	▲ 2%	255	218	▲ 17%
Power & Fuel	1,456	1,701	▼ 14%	1,446	▲ 1%	1,458	1,686	▼ 14%
Freight	835	864	▼ 3%	830	▲ 1%	837	858	▼ 2%
Purchase of stock in Trade	7	18	▼ 63%	15	▼ 55%	15	36	▼ 58%
Other Expenses	517	516	▲ 0%	584	▼ 12%	530	535	▼ 1%
EBITDA/ T	273	619	▼ 56%	172	▲ 59%	270	456	▼ 41%

- Revenue decreased by 16% Y-o-Y and volume decreased by 2% for Q3 FY25.
- Plants operated at around 53% during the current quarter.
- Operating EBITDA of ₹ 3,764 lakhs for Q3 FY25 as against ₹ 8,706 lakhs during Q3 FY24.
- Operating EBITDA of ₹ 273 per ton during Q3 FY25.
- EBITDA margin decreased by 600 bps to 7% for Q3 FY25 (v/s Q3 FY24).
- Loss after tax stood at ₹ 5,445 lakhs for Q3 FY25 v/s Loss of ₹ 1,050 lakhs during Q3 FY24.

Q3 & 9M FY25 Standalone Financial Results

Sagar Cements Limited

Particulars	Q3 FY25	Q3 FY24	YoY %	Q2 FY25	QoQ (%)	9M FY25	9M FY24	YoY %
Sales Volume (MT)	10,04,397	10,67,782	▼ 6%	8,59,437	▲ 17%	28,00,124	30,68,895	▼ 9%
Revenue from Operations	38,340	50,262	▼ 24%	32,973	▲ 16%	1,10,680	1,39,089	▼ 20%
Other Income	615	531	▲ 16%	648	▼ 5%	1,927	1,553	▲ 24%
Total Income	38,955	50,793	▼ 23%	33,621	▲ 16%	1,12,607	1,40,642	▼ 20%
Operating expenses	37,336	43,667	▼ 14%	32,792	▲ 14%	1,05,820	1,26,156	▼ 16%
Op. EBITDA	1,004	6,595	▼ 85%	181	▲ 455%	4,860	12,933	▼ 62%
Op. EBITDA Margin %	3	13	▼ 80%	1	▲ 377%	4	9	▼ 53%
Op. EBITDA per Ton in ₹	100	618	▼ 84%	21	▲ 375%	174	421	▼ 59%
Finance cost	2,127	1,888	▲ 13%	2,001	▲ 6%	6,080	5,646	▲ 8%
Depreciation	3,019	3,052	▼ 1%	2,992	▲ 1%	8,931	8,573	▲ 4%
(Loss)/ profit before tax	(3,527)	2,186	-	(4,164)	-	(8,224)	267	-
Tax expenses	(1,101)	652	-	(1,435)	-	(2,693)	390	-
(Loss)/ profit after tax	(2,426)	1,534	-	(2,729)	-	(5,531)	(123)	-

Sagar Cements (M) Private Limited

Particulars	Q3 FY25	Q3 FY24	YoY %	Q2 FY25	QoQ (%)	9M FY25	9M FY24	YoY %
Sales Volume (MT)	1,97,440	1,70,575	▲ 16%	1,50,646	▲ 31%	5,31,688	5,37,268	▼ 1%
Revenue from Operations	11,941	9,099	▲ 31%	9,219	▲ 30%	32,109	28,357	▲ 13%
Other Income	33	24	▲ 38%	27	▲ 22%	87	66	▲ 32%
Total Income	11,974	9,123	▲ 31%	9,246	▲ 30%	32,196	28,423	▲ 13%
Operating expenses	8,350	7,446	▲ 12%	6,381	▲ 31%	24,147	23,648	▲ 2%
Op. EBITDA	3,591	1,653	▲ 117%	2,838	▲ 27%	7,962	4,709	▲ 69%
Op. EBITDA Margin %	30	18	▲ 66%	31	▼ 2%	25	17	▲ 49%
Op. EBITDA per Ton in ₹	1,819	969	▲ 88%	1,884	▼ 3%	1,497	876	▲ 71%
Finance cost	1,141	1,224	▼ 7%	1,148	▼ 1%	3,487	3,681	▼ 5%
Depreciation	933	968	▼ 4%	925	▲ 1%	2,762	2,860	▼ 3%
(Loss)/ profit before tax	1,550	(515)	-	792	-	1,800	(1,766)	-
Tax expenses	123	(124)	-	203	-	197	(429)	-
(Loss)/ profit after tax	1,427	(391)	-	589	-	1,603	(1,337)	-

* Adjusted EBITDA for cement

Andhra Cements Limited

Particulars	Q3 FY25	Q3 FY24	YoY %	Q2 FY25	QoQ (%)	9M FY25	9M FY24	YoY %
Sales Volume (MT)	1,74,896	1,68,810	▲ 4%	1,50,790	▲ 16%	4,88,963	2,93,190	▲ 67%
Revenue from Operations	6,633	9,792	▼ 32%	5,486	▲ 21%	18,458	17,627	▲ 5%
Other Income	195	44	▲ 343%	129	▲ 51%	780	105	▲ 643%
Total Income	6,828	9,836	▼ 31%	5,615	▲ 22%	19,238	17,732	▲ 8%
Operating expenses	7,464	9,334	▼ 20%	6,512	▲ 15%	20,853	17,491	▲ 19%
Op. EBITDA	(831)	458	-	(1,026)	-	(2,395)	136	-
Op. EBITDA Margin %	(13)	5	-	(19)	-	(13)	1	-
Op. EBITDA per Ton in ₹	(475)	271	-	(680)	-	(490)	46	-
Finance cost	1,901	2,000	▼ 5%	1,809	▲ 5%	5,514	5,293	▲ 4%
Depreciation	1,836	1,559	▲ 18%	1,773	▲ 4%	5,331	4,149	▲ 28%
(Loss)/ Profit before exceptional items and tax	(4,373)	(3,057)	-	(4,479)	-	(12,460)	(9,201)	-
Exceptional items	-	-	-	-	-	-	1,479	-
(Loss)/ Profit before tax	(4,373)	(3,057)	-	(4,479)	-	(12,460)	(7,722)	-
Tax expenses	-	(938)	-	(991)	-	(2,240)	(3,039)	-
(Loss)/ profit after tax	(4,373)	(2,119)	-	(3,488)	-	(10,220)	(4,683)	-

6% YoY decrease in volumes during Q3 FY25.

Op. EBITDA of ₹1,004 lakhs during Q3 FY25 decreased by 85% on a Y-o-Y basis.

Op. EBITDA of ₹ 100 per ton during Q3 FY25 decreased by 84% on a Y-o-Y basis.

16% YoY increase in volumes during Q3 FY25.

Op. EBITDA of ₹ 3,591 lakhs during Q3 FY25 increased by 117% on a Y-o-Y basis.

Op. EBITDA of ₹ 1,819 per ton during Q3 FY25 increased by 88% on a Y-o-Y basis.

4% YoY increase in volumes during Q3 FY25.

Op. EBITDA of ₹ (831) lakhs during Q3 FY25.

Op. EBITDA of ₹ (475) per ton during Q3 FY25.

Key Ratios – Consolidated

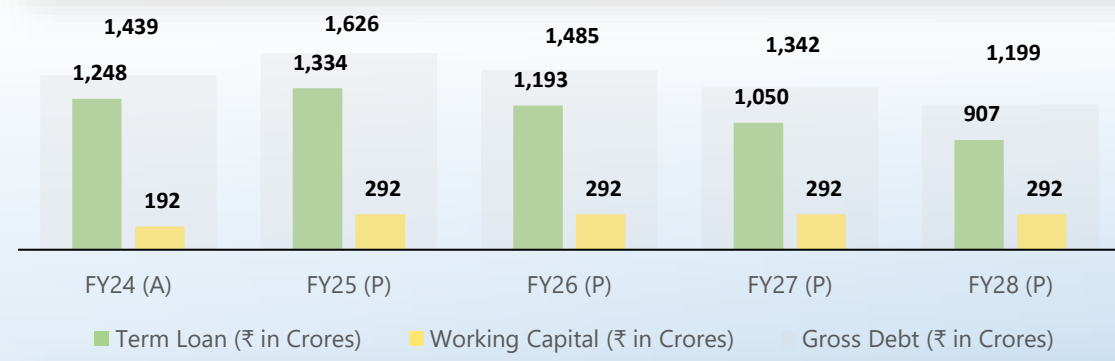
Particulars	UOM	Q3 FY25	Q2 FY25	Q3 FY24	9M FY25	9M FY24
EBITDA Ratio	%	7%	4%	13%	7%	11%
PBT Ratio	%	(12%)	(12%)	(2%)	(12%)	(2%)
PAT Ratio	%	(10%)	(13%)	(2%)	(9%)	(4%)
EPS, Not Annualized	₹	(4.17)	(4.36)	(0.80)	(10.99)	(4.87)
Total Debt-Equity Ratio	Multiples	0.78	0.77	0.78	0.78	0.78
Debt Service Cover Ratio	Multiples	0.45	0.27	1.05	0.46	0.85
Interest Service Cover Ratio	Multiples	1.09	1.01	1.94	1.20	1.68
Current Ratio*	Multiples	1.11	1.22	1.46	1.11	1.46

* Net of current borrowings

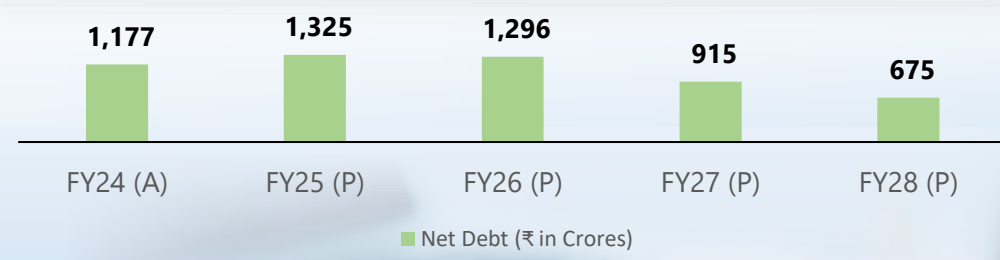
Debt Profile

Dec 31, 2024	Particulars (Rs. in Lakh)	Sept 30, 2024	QoQ (%)
1,46,184	Gross Debt	1,48,234	▼ 1%
1,12,341	• Long Term	1,16,895	▼ 4%
33,843	• Working Capital	31,339	▲ 8%
15,934	Cash & Bank Balance	16,277	▼ 2%
1,30,250	Net Debt	1,31,957	▼ 1%
0.60	Long term Debt Equity Ratio (%)	0.61	
1,86,625	Net Worth	1,92,093	▼ 3%

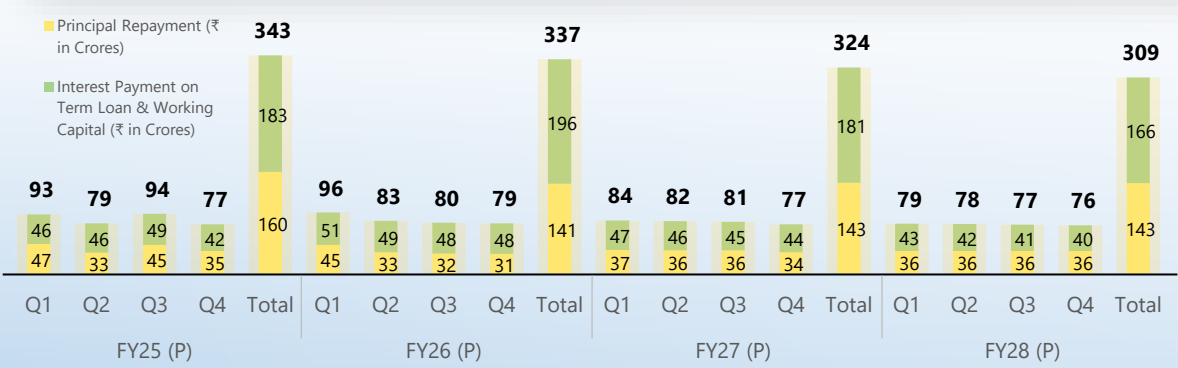
Gross Debt (₹ in Crores)



Net Debt (₹ in Crores)



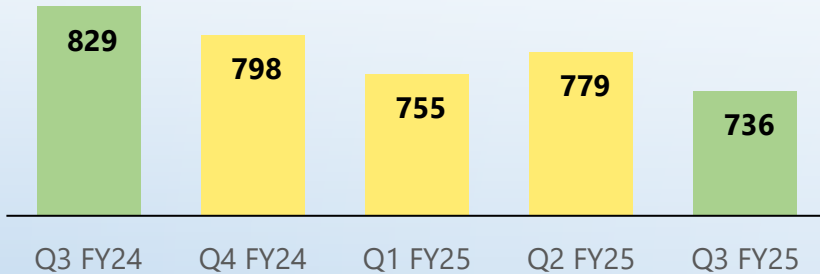
Interest and Principal Repayment Projections (₹ in Crores)



Cost per Ton on Consolidated Basis

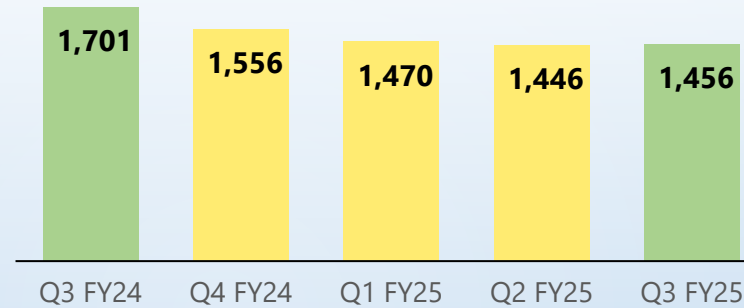
Raw Material Cost (₹/ T)

▼ 11% on YoY



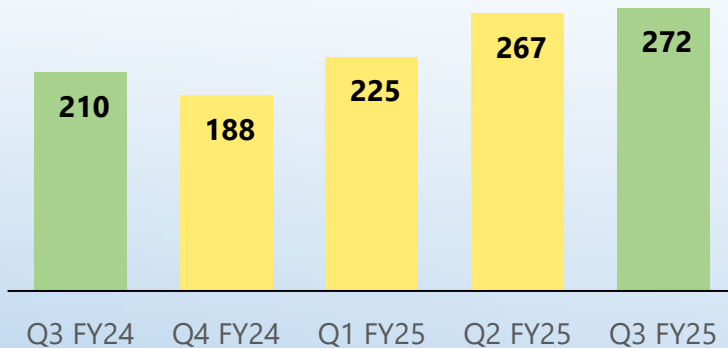
Power & Fuel Cost (₹/ T)

▼ 14% on YoY



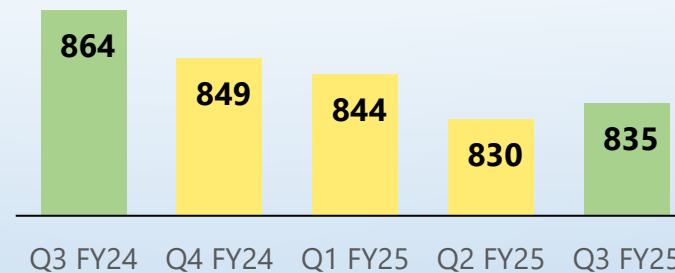
Employee Cost (₹/ T)

▲ 30% on YoY



Freight Cost (₹/ T)

▼ 3% on YoY



Raw material cost per ton during Q3 FY25 was ₹ 736 per ton as against ₹ 829 per ton during Q3 FY24.

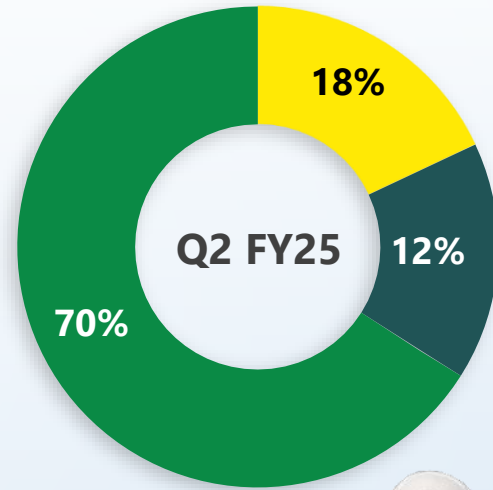
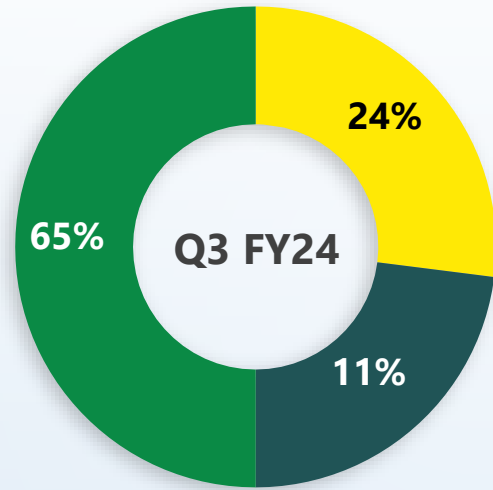
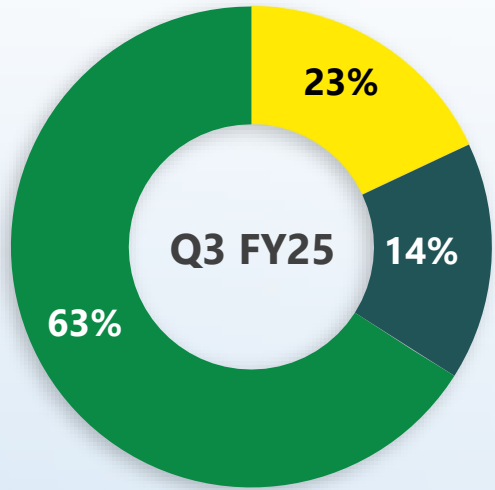


Power & Fuel cost per ton during Q3 FY25 stood at ₹1,456 as against ₹ 1,701 per ton during Q3 FY24. The main reasons for decrease in Power & Fuel cost is due to reduction in the prices of pet coke & coal.



Employee costs during Q3 FY25 amounted to ₹ 272 per ton as against ₹ 210 per ton during Q3 FY24. Annual appraisals were considered during Q3 FY25.

Focus on Green Power



● Grid power ● Green Power ● Thermal Power



Thermal Fuel Prices

Current Fuel Price Trends

Imported Pet Coke

11,342
(Per Ton (₹))

1.58
Per Kcal (₹)

Indian Pet Coke

11,083
(Per Ton (₹))

1.54
Per Kcal (₹)

Imported Coal

11,498
(Per Ton (₹))

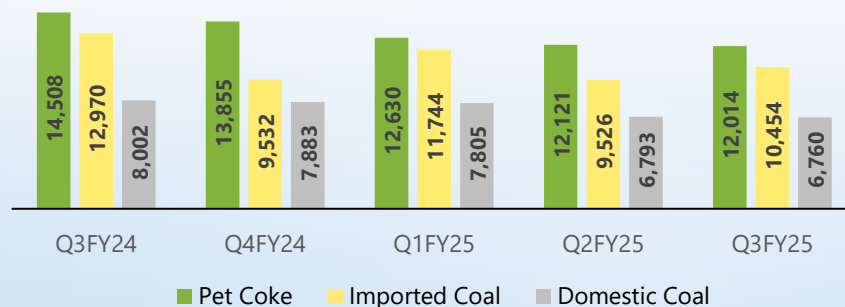
1.67
Per Kcal (₹)

Domestic Coal

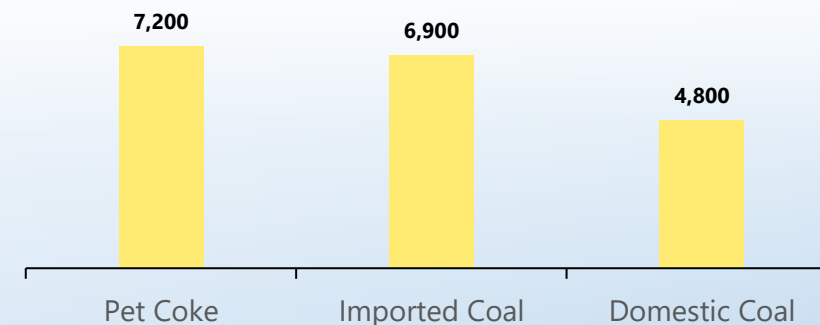
7,917
(Per Ton (₹))

1.65
Per Kcal (₹)

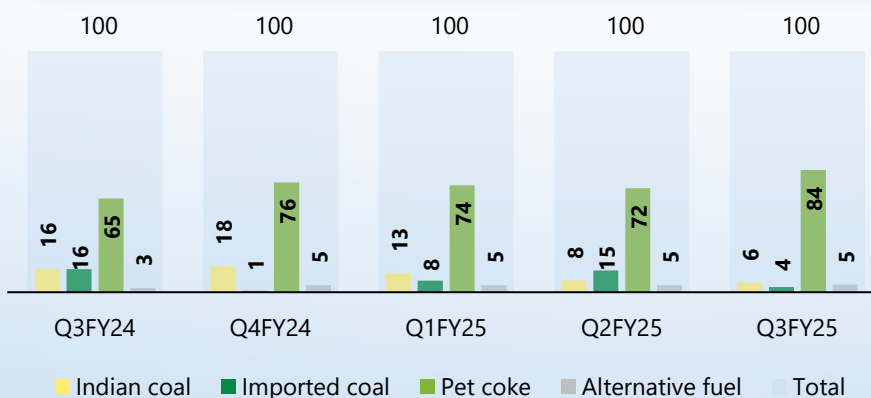
Thermal Prices(₹ /Mt)



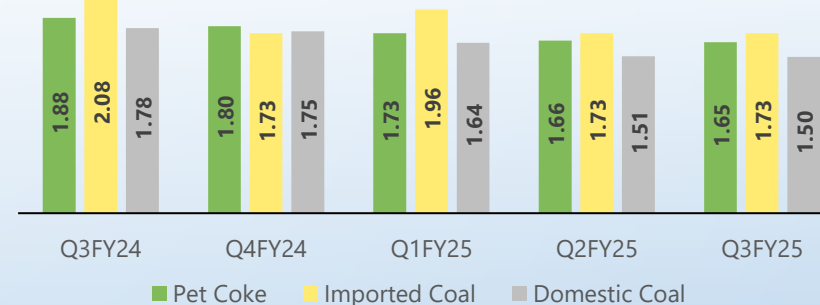
Kcal on NCV basis



Group level usage of fuel based on kcal (%)



₹ /Kcal



Commenting on the Performance



MR. SREEKANTH REDDY

Jt. Managing Director

“Q3 performance benefitted in part from the pick-up in demand during the second half of the quarter and steady realisations. While the quarter began on a soft note owing to festive season and labour unavailability, construction activities picked up pace during the second half. Demand from rural segment also revived steadily aided by better agricultural output.

EBITDA for the quarter stood at Rs. 38 crore, with margins of 7%. EBITDA/ton stood at Rs. 273. While input prices remained largely steady compared to previous quarter, we expect the benefit of softening raw material prices to reflect in our financials from next quarter. Moreover, our initiatives to enhance the energy mix by increasing the proportion of green power, improving operational efficiencies, and achieving higher utilization rates across our facilities will contribute to profitability and margin growth in the years ahead.

For the full year FY25 we believe we will be able to achieve sales volumes similar to FY 24 of 5.50 MnT.

During January 2025 the Company has successfully commissioned 6 MW Solar Power plant at its Gudipadu Unit. Further the Company has received approvals for implementation of 6 MW Solar Power plant at its Dachepalli unit.

To conclude, we believe that our initiatives to lower freight costs—through shortening lead distances, decreasing the clinker factor, upgrading our assets, and optimizing our energy mix will effectively generate long-term value for our shareholders.”



Capex Update

Company proposes to increase the green power capacities. Details are as follows

Particulars	Capacity (MW)	Timeline	Capex (₹ in lakhs)
Solar - Gudipadu	6.00	Commissioned during January'25	Implemented under Lease Finance
WHR - Gudipadu	4.50	FY27	7,200
Solar - Mattampally	4.00	FY27	1,800
WHR for Line 1 - Mattampally	2.00	FY28	3,200
Solar - Jeerabad	4.00	FY27	1,800
WHR - Dachepalli	9.00	FY29	14,400
Solar - Dachepalli	6.00	FY27	2,700



Company proposes to expand the cement capacities of Gudipadu and Jeerabad plants by 0.25 MnT and 0.50 MnT respectively by FY26.



Company proposes to expand the Dachepalli plant capacities

Clinker Capacity from 1.85 MnT to 2.31 MnT

Cement Capacity from 2.25 MnT to 3.00 MnT

The above expansion at Dachepalli plant is expected to be completed by end of FY26

The Proposed Capex for the expansion is ₹ 470 Cr.
(For FY25: ₹ 255 Cr. and balance will be spent in FY26).

Sagar Cements ESG Efforts - Overview

ESG Vision

Positive transformation of the environment around us; the people amidst us; and the conduct among us.

ESG Framework

Policies & Management Systems

ESG Roadmap Targets

Targets for 13 Material Topics

Material Topics

E - Energy, Emissions, Resource, Water, Waste and Biodiversity,

S - Health And Safety, Employee Wellbeing And Experience, Customers And Partners, Communities,

G - Corporate Governance Practices, Transparency and stakeholder engagement, Ethics and compliance



ESG Rating

Sagar Cements participated in CDP Disclosure Cycle 2024 for its first ESG Rating.

SCL GHG Emission Reduction Targets are SBTi Validated

Net-Zero Target: SCL commits to reach **Net-Zero** Greenhouse Gas emissions across the value chain **by FY2050**.

Near-Term Targets: SCL commits to reduce gross Scope 1 and 2 GHG emissions **18.8%** per tonne of cementitious product by **FY2030 from a FY2023 base year**.

Long-Term Targets: SCL commits to reduce gross Scope 1 and 2 GHG emissions **95.1%** per tonne of cementitious product by FY2050 from a FY2023 base year along with Scope 3 GHG emissions **97%** per tonne of cement produced within the same timeframe.



“SCL is the First Indian Company to set the Long-term CO₂ emission reduction Targets in line with Net Zero by 2050, validated by SBTi.”*

*Source: SBTi's published validated targets list as on 09/01/2025

SCL GHG Emission Reduction Measures

Increasing share of Green Energy

We are investing in increasing the share of green energy at our cement plants through an optimal power mix which includes WHRS, and hydro power and solar power plants. This year, we installed a 6 MW Solar power plant at Gudipadu in January 2025 increasing our Green energy capacity to 30 MW.

Launched Electric Vehicles across 3 Plants

This year, we have also introduced Electric Vehicles (EVs) at three plants for cleaner transportation of our raw materials and products. 2 EV Loaders are used each at Mattampally, and Dachepalli for material handling at the plant. 2 EV Trucks are used at Bayyavaram to transport Slag to the Plant and Cement dispatches from the plant.



6 MW Solar Power Plant, Gudipadu, Andhra Pradesh



Electric Vehicles used for material handling at Dachepalli Plant, Andhra Pradesh

ESG Performance - Environment



Energy

Specific Electricity Consumption – **65.80 kWh/MT Cement**
 Specific Thermal Consumption- **722 kCal/kg Clinker**
14.5% Green Power
 Digitalization: Installed PXP software's in all plants



Emissions

Gross Emission Intensity (Scope-1,2 and 3) **691.7 kg CO₂/MT Cementitious**
 SOX Emission-**19 MT** and NOX Emission – **2,393 MT**
 In Accordance with Short-Term Science-Based Targets Aligned with 1.5°C Reduction
 Deployed **2 EV trucks** and **4 EV loaders** into Operation
 Cultivated Green grass in **37 Hectares** as a pilot project



Water

30 KLD STP using Forced Bed Aeration set up at Dachepalli
 Reuse of N-Pit, RO Water, DM Plant reject in Operations
0.5X Water Positive



Resources

44% Blended Cements
23.3% of alternative cementitious materials used
0.756 Clinker factor



Waste management

5.5% Thermal Substitution Rate
19.3% of Alternative fuels used by Weight
 Zero waste to Landfill



Biodiversity

Total **44,646** Saplings planted across **27.3** hectares

Q3 FY25

Targets for FY 25

Targets for FY30

Specific Electricity Consumption – **72.4 kWh/MT Cement**
 Specific Thermal Consumption- **725 kCal/kg Clinker**
20% Green Power

Gross Emission Intensity (Scope-1,2) **647 kg CO₂/MT Cementitious**
 Enhance TSR to **11%**

4X Water Positive
 Reduce freshwater consumption by **4%** from 2022.

Reduce clinker factor to **0.705**

Specific Electricity Consumption – **70 kWh/MT Cement**
 Specific Thermal Consumption- **700 kCal/kg Clinker**
50% Green Power

Gross Emission Intensity (Scope-1,2) **542 kg CO₂/MT Cementitious**
 Targets for FY 30 -near-Term Science-Based Targets Aligned with 1.5°C Reduction
 Enhance TSR to **25%**
 Deploy Zero Emission transportation by **30%**

10X Water Positive
 Reduce freshwater consumption by **20%** from 2022.

Increased use of decarbonated raw materials, i.e., **2.0%** by 2030 and **5.0%** by 2050s

Use cementitious waste materials and reduce clinker factor

Developing a diversified and native plantation across five hectares per year, with **~10,000** saplings

Communities

Q3 FY25

1.75 Crores CSR Spent during 9M FY25

26,406 Lives Impacted

CSR Surveys and implementation to enhance quality of living in Neighborhood communities

FY30

Strengthen the community health center by 2025

Start a skill development training center by 2030

Offer vocational training programmes for the underprivileged by 2027



ESG
Performance

Social

Health and Safety

Q3 FY25

Zero fatalities

5 Safety audits conducted in all sites

329 Near miss Mapping

FY30

Ensure zero fatalities

Continually improve the safety management system by carrying out regular safety audits



Employee Engagement

Q3 FY25

14,478 Training Hours

1.97 Training Hours per Employee

1.6 Female Employee Ratio

FY30

Undertake effective steps to raise the female employee ratio



Customers and Partners

Q3 FY25

Regular Meetings held with partners and stakeholders towards promotion of use of blended / low carbon cements

FY30

Focus on building stronger bonds and relationships with customers and partners



Empowering Communities

Education



Sri. S. Veera Reddy memorial Merit Scholarships, given to Z. P. High School students on 26.10.2024 at Bayavaram, Andhra Pradesh

Health



Medical camp organised at Gudipadu village, Andhra Pradesh on 14.12.2024

Infrastructure



Drinking water pipeline repairing work undertaken under CSR



Provided Furniture, Computers and printers to Government School, Gamalapadu, Andhra Pradesh



Installed RO based-Drinking Water Cooler in Durga Public School, Dachehalli, Andhra Pradesh.



Cleaning & Maintenance of Dandivagu Canal, Dachehalli, Andhra Pradesh

Planned ESG Activities FY25

Preheater modification at Dachepalli

Energy efficiency

Installation 4.5 MW WHRS at Gudipadu

WHRS

Pilot Scale Biogas in Vehicles for material transport

Emissions

Solar

Installation of 6 MW solar power project at Gudipadu and Dachepalli Units

Energy and Productivity

Audits to modify preheater, Cooler and Mills at Mattampally

Quality of Life

More surveys in alignment with SDGs in neighborhood villages to enhance Quality of Life



Company Snapshot



Manufactures

Ordinary Portland Cement (OPC)- 53 & 43

Portland Pozzolana Cement (PPC)

Composite Cement (CC)

Sulphate Resistant Cement (SRC)

Portland Slag Cement (PSC)

Ground Granulated Blast – Furnace Slag (GGBS)

PI Opportunities Fund – I Scheme II (“PIOF”), an affiliate of Premji Invest, the Private Equity and investment arm of one of India’s largest philanthropic endowments, holds 10.10% equity stake in the Company.

AvH Resources India Pvt. Ltd., a wholly owned subsidiary of Ackermans & Van Haaren NV belonging to AvH Group, a Belgian major holds 19.64% equity stake in the Company.



Promoted by experienced technocrat and entrepreneurs



Listed entity with around 4 decades of successful operations



Plant started operations in 1985 with a capacity of 66,000 TPA



Current group capacity : 10.50 MTPA



Strong presence across all five southern states, along with Madhya Pradesh, Maharashtra and Odisha.



Strong brand built over the last 4 decades – “Sagar Cement”



High focus on technology and process efficiencies; High levels of Corporate Governance standards



Captive power capacity of 102.96 MW

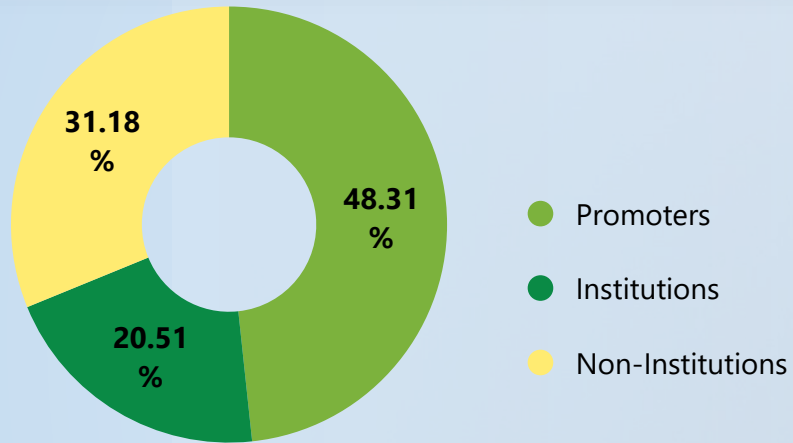
Awards during Q3 FY25



The Gudipadu Plant received 1st prize on 16th November 2024 in various categories, including Drilling and Blasting, Safe Mine Workings, Crusher and Conveyor Belts, Safety Management System, and Overall Performance in Zone-3 (B2 Group) during the Mines Safety Week 2024, organized by the Mines Safety and Productivity Association, Hyderabad Region.

At the 39th Mines Safety Week Observance 2024, organized by the Mines Safety and Productivity Association, Hyderabad Region, under DGMS, the DCW Limestone Mine, Andhra Cements Limited, Dachepalli Plant, earned the 1st Prize for Overall Performance in Group C. Additionally, several other accolades were secured at the Mines level in Group C.

Share Holding Pattern (as on Dec 31, 2024)



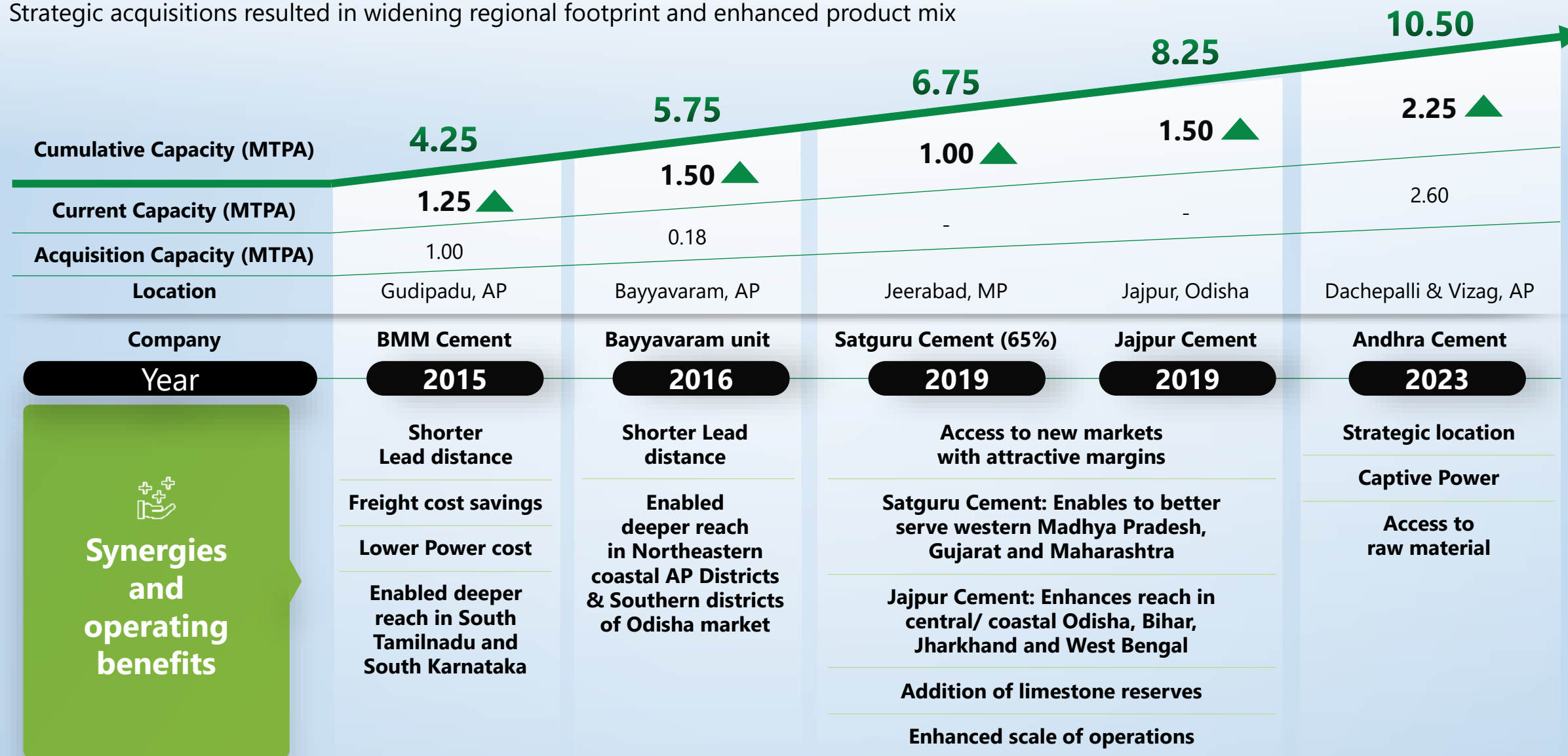
Capital Market Metrics

Listed on	BSE & NSE
CMP (INR)*	~204
M-Cap (INR mn)	~26,671
52 week high (INR)	~ 284 (January 24, 2024)
52 week low (INR)	~194 (June 04, 2024)

*Market price at close on January 24, 2025 (NSE)

Proven Track Record of Disciplined M&A since 2015

Strategic acquisitions resulted in widening regional footprint and enhanced product mix



Long history of driving value via accretive M&A

Equity Thesis

Professional Management with Strong Execution Track Record



Amongst India's most efficient cement producer



Strong Financials



Presence across well established and faster growing markets



Acquisition Synergies to Derive Multiple Benefits

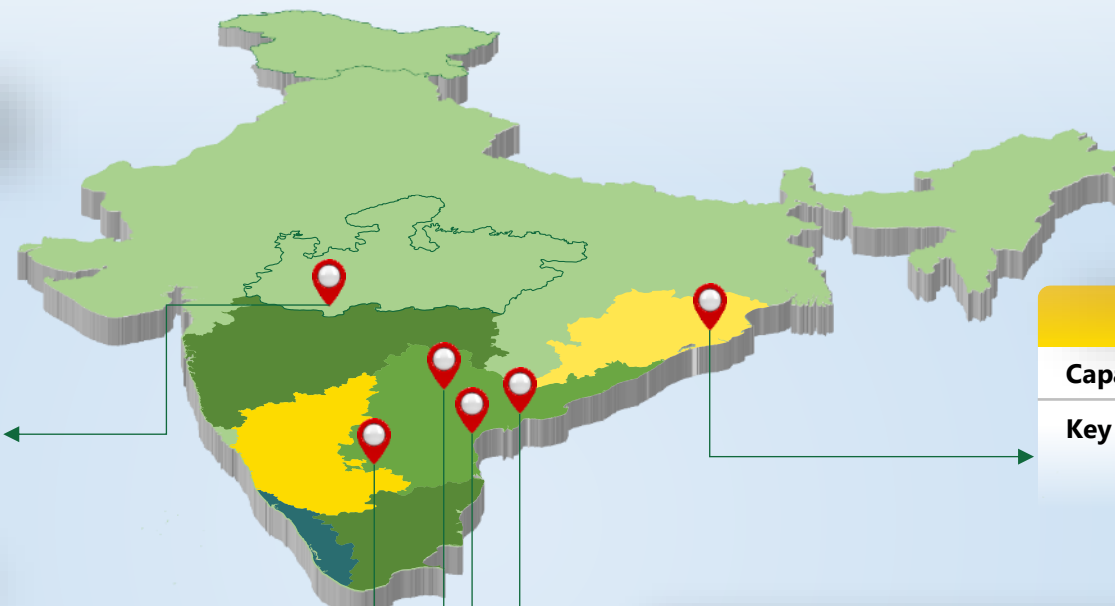


Robust capacity expansion plan in place



Market Footprint

Strategically located to reap a significant locational advantage



Sagar Cements (M) Pvt. Ltd. – Indore, Madhya Pradesh	
Capacity	1 MTPA
Key Markets	Western Madhya Pradesh Gujarat and Maharashtra (Adjacent to Western Madhya Pradesh)
Captive power	5.3 MW

Sagar Cements Ltd. – Jajpur, Odisha	
Capacity	1.5 MTPA (Cement Grinding)
Key Markets	Central/ Coastal Odisha Bihar, Jharkhand, West Bengal

Sagar Cements Ltd. – Gudipadu, AP	
Capacity	1.25 MTPA
Key Markets	Andhra Pradesh, Karnataka, Tamil Nadu
Captive power	31 MW

Sagar Cements Ltd. – Bayyavaram, Andhra Pradesh	
Capacity	1.5 MTPA
Key Markets	Vizag, Vizianagaram, Srikakulam, South Odisha
Captive power	8.43 MW (Hydro + Solar)

Andhra Cements Ltd. (DCW) – Dachepalli, Andhra Pradesh	
Capacity	2.25 MTPA
Key Markets	Andhra Pradesh, Telangana, Tamil Nadu
Captive power	30 MW

Sagar Cements Ltd. – Mattampally, Telangana	
Capacity	3.0 MTPA
Key Markets	Andhra Pradesh, Telangana, Tamil Nadu, Maharashtra, Odisha
Captive power	28.23 MW

Key Enablers



Access to resources

- Strong limestone resources:
 - Over 395 MnT at Mattampally
 - Over 165 MnT at Gudipadu
 - Over 68 MnT at Indore (SCMPL)
 - Over 316 MnT at Dachepalli
- Geographic location with proximity to Coal mines (Major Fuel) (less than 150 km from the plant) and ports (around 400 km from the plant)
- Packing Material primarily sourced from a Group entity



Growing market

- Plants located in close proximity to major markets in the South and select markets in Maharashtra, Odisha and Madhya Pradesh.
- Average lead distance below 300 km
- Strong sales network – 3,099 dealers and 7,302 sub-dealers
- Commissioning of Jeerabad Plant has helped in reaching central & western parts of India.
- Jajpur Plant has helped in better penetration in north & central Odisha and parts of West Bengal.



Advanced plants

- Fully automated 3.00 MTPA integrated plant in Mattampally, Telangana
- Highly advanced 1.25 MTPA integrated plant in Gudipadu, Andhra Pradesh
- 1.50 MTPA grinding unit in Bayyavaram, Andhra Pradesh
- 1 MTPA integrated plant in Jeerabad, near Indore, Madhya Pradesh
- 1.5 MTPA grinding unit in Jajpur, Orissa
- 2.25 MTPA integrated plant in Dachepalli, Andhra Pradesh
- Group captive power generation of ~102.96 MW



Strong financials

- Net worth increased over 4x in the last 10 years
- Long term debt rating of IND A/Negative
- Consistent profits
- Consistent track record of dividends

Contacts

Safe Harbour

Certain matters discussed in this communication may contain statements regarding the company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian Economy and of the economies of various International markets, the performance of the Cement Industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the company's future levels of growth and expansion, technological implementation, changes and advancements, change in revenue, income or cash flows, the company's market preferences and its exposure to market risks, as well as other risks. The company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this presentation. The Company assumes no obligation to update any forward-looking information contained in this communication. Any forward – looking statements and projections made by third parties included in this communication are not adapted by the company and the company is not responsible for such third party statements and projections

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